

NetScore Salesforce Connector for NetSuite



NetScore Salesforce Connector for NetSuite is a highly customizable connector that can integrate Salesforce application with NetSuite. This connector builds a connection between NetSuite and Salesforce to provide real-time sync of accounts (customers & contacts) and product information, a seamless lead-to-cash process that improves cash flow, eliminates manual order entry and reduces order errors.



Features



Auto Product Sync

- Automatically updates Salesforce whenever products/items or price change in NetSuite and vice versa.
- Updates customer orders and financial information in Salesforce based on changes made in NetSuite and vice versa.



Orders

- Automatically create and update sales orders in NetSuite based on Salesforce opportunities.
- Create and update sales quotes in Salesforce based on real-time quote information in NetSuite.



Reporting

- Equip sales and backend teams with comprehensive reporting on key business metrics.



Dashboards

- Track customer financial transactions like credits and refunds in real-time, and track sales order transactions from fulfilment to billing.
- This will enable you to view or export Invoice, Payment, Credit, Deposit, Refund and Cash sale data from NetSuite in Salesforce.



Easy to Use

- NetScore Salesforce Connector is deployed within NetSuite, so that you can manage the integration from NetSuite by obtaining complete control over all record and field-level mappings.

Benefits



Gain complete visibility into your customer and contacts information from the front and back office.



Get real-time information on the product, inventory, and prices in both systems.



Get real-time visibility of NetSuite orders created from Salesforce opportunities.



Get real-time information about employees between both systems.



Easily import financial reports from Salesforce to NetSuite.